• Joining KoBE gives business owners the opportunity to exchange information and share Contract Vehicles with a close network of members while establishing Win-Win partnerships.

KoBE offers expert services to assist small businesses with their objective of creating mutually beneficial relationships with the U.S. Government, the largest purchaser of goods and services in the world.

To streamline this process, KoBE has organized the necessary developmental factors into three distinct functional areas: Government Procurement Advocacy, Cross-Industry Networking, and Information Dispersion.

MEMBERSHIP BENEFITS

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<tr>
<th>Membership FEE</th>
<th>Silver</th>
<th>Gold</th>
<th>Platinum</th>
<th>Diamond</th>
<th>Master</th>
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<tr>
<td>Regular Meeting Admission</td>
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<tr>
<td>Invitation to Networking Events (Admission FREE for members)</td>
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<td>Internship</td>
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<td>Invitation to Free Government Event</td>
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<td>Introduction to Free Seminars and Webinars</td>
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<td>Providing Meeting Space (by appointment)</td>
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<td>Company Banner Access</td>
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<td>Free Guest Invites</td>
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Qualification to Join Donor Advisory Board | ✔️
Advice on Regulations, Laws, Accounting | ✔️
Attend Political Events | ✔️

Email: kobe@kobeusa.org
http://kobeusa.org

“Get More By Connecting Together”

501 (c)(6) nonprofit organization
Established in 1996, KoBE Government Contracting Alliance is a nonprofit organization that provides guidance and mentorship to businesses and trade professionals in their efforts to gain access to the public sector.

As a small business incubator, we focus on connecting our members with the necessary tools and instruments they need to grow and thrive in the public sector.

During the past two decades, we have built a community-like network of over 250 members uniquely tailored to this task.

With over 250 members nationwide, KoBE is committed to promoting the creation of jobs by increasing contracting opportunities for smaller minority businesses. KoBE believes sharing leads to success. Since social networking makes information more accessible, KoBE utilizes various services to collect and distribute information to all its members.

**MISSION**

- **Government Procurement Advocacy**
  - Help small firms acquire Small Business Administration (SBA) certification and host government procurement informational seminars

- **Information Dispersion**
  - Inform, educate, and prepare businesses for their future in government procurement through professional consultations of business development

- **Shared Contract Vehicles**
  - Share the streamlined method the government uses to buy goods and services

- **Business Incubation**
  - Navigation of small business programs and symposiums

- **Promotions and Business Matchmaking**
  - Support procurement opportunities for small businesses through public-private initiatives which include expanding access and value-added activities

**SERVICE**

- **Cross Industry Networking**
  - Facilitate forums for members to share experiences that will expand the general contracting knowledge base

- **Training Seminars**
  - Provide information sessions and one-on-one consulting to help guide businesses through the process of government procurement

- **Strategic Planning**
  - Help businesses set priorities, focus resources, and streamline operations

- **Logistics Assistance**
  - Assist the coordination of operations, peoples, facilities, and supplies

- **Market Research**
  - Advise businesses on research methods used to develop and market products

**GOVERNMENT/BUSINESS PROGRAM**

- **MBE** Minority Business Enterprise
- **WBE** Woman Business Enterprise
- **DBE** Disadvantaged Business Enterprise
- **LSBRP** Local Small Business Reserve Program
- **SBA8(a)** Small Business Administration
- **WOSB** Women-Owned Small Business
- **VOSB** Veteran-Owned Small Business
- **SDYOSB** Service-Disabled Veteran-Owned Small Business
- **HUBZONE** Historically Underutilized Business Zones